

FREE WEBINAR

Spotlight on LHH

Return-to-Work Program Starts in Oct and Nov!

TWO DATES
AVAILABLE

Join us to learn about new Sales positions perfect for pivoters at LHH, part of The Adecco Group



SEPTEMBER

27

1 PM ET



OCTOBER

5

1 PM ET



Path Forward

+

LHH



TIPS:

- Use the Chat box to comment.
- Use the Q&A box to ask a question.
- Click the [CC] button and “show subtitles” to see captions.
- You’ll receive the recording and slides late tomorrow.

Welcome to Path Forward



Path Forward is a nonprofit on a mission to empower caregivers to restart and advance their careers by working with employers to create programs that give professionals a jump start back to paid work, while giving companies access to skilled, but often overlooked, talent.



Resources



- [Webinars](#)
- [Weekly newsletter](#)
- [Get Hired](#) – returnships from Path Forward partners that are open now for applications
- [Returnship Matcher](#)
- [Helpful articles](#) and [success stories](#)
- [Path Forward Community](#)

” Path Forward has offered me so much support and encouragement. This organization has taken care of me in many unexpected ways. I'll be eternally grateful to Path Forward for helping me find my path and a new sense of purpose.”



RACHNA P.

2021 Returner | Allstate



Scan or [click here](#) to donate



THE ADECCO GROUP
US FOUNDATION

RETURNSHIP OPPORTUNITY

LHH SALES EXECUTIVE

HIRING NOW!

WHO IS THE ADECCO GROUP?

The Adecco Group is the world's leading talent advisory and solutions company. We are driven by making the future work for everyone. Across the world, we help businesses optimize their talent and transform their workforces, and we help connect great people with great careers.

39,000

Full-time employees

60

Countries around the world

3.5

Careers enabled annually

Our Brands

Adecco

General Staffing Solutions



AKKODIS

IT & Engineering Staffing & Consulting



LHH

Talent Development & Transition



LHH: End-to-end talent solutions

Enabling the Future of Work

We are the world leader in talent solutions with global reach and local in-market expertise.

At LHH, we address needs throughout the entire talent lifecycle. We help people renew skills to reinvent themselves, drive team success and accelerate growth with the best talent. Together, we partner with our clients to deliver on every opportunity, every step of the way.



LHH
Opportunity, delivered.



Sales Executive Returnship

Role Overview

What You'll Be Doing:

As a Sales Executive, not only will you be the (virtual) face of our business, but you will also be our resident sales guru. In this role, you will be prospecting, cold calling, generating new business, cultivating business relationships, negotiating, forecasting, managing a territory, providing exceptional customer service, selling staffing solutions and then partnering & strategizing with our Fortune 500 Clients to create the best staffing solution to make their organization even more successful.

How Do We Take a Vested Interest in Your Success?

You will participate in our best-in-class remote training program. The New Colleague Training program is very interactive and fun!

While participating in the NCT, you'll not only have the support of your colleagues, but you will also receive support, coaching and guidance from your Training Manager. Both will be your support system and you will also connect daily in your virtual classroom. NCT is a combination of group instruction and you'll also have the autonomy to soar and thrive on your own!

What Experience Do You Need?

- Bachelors degree or 5 years experience preferred
- Sales Enthusiast
- Time Management Expertise
- Great communication skills
- Entrepreneurial mindset
- Self-Motivated
- People-minded – enjoy meeting new people and forming relationships with new people
- Exhibit 4 H's = Honesty, Helpfulness, Connection and Hopeful Spirit



Opportunity, delivered.



Permanent Placement

We provide a tailored approach to identify, attract and recruit the best long-term talent for your needs. Our innovative recruiting strategies and comprehensive screening methods allow us deliver local candidates across many specialized practice areas and industries.



Professional Staffing (Temporary)

Need an expert to assist on a major project or during business peaks? Our recruitment experts source specialists for short and medium-term working periods. From initial candidate screenings to post-placement care we take care of the entire process.



Managed Recruitment Experience (MRX)

A direct-hire alternative built for speed and volume, MRX is a fully dedicated, sprint recruiting solution perfect for companies that have urgency in hiring. We'll partner closely with you to understand your specific needs and create a fully outsourced



Opportunity, delivered.



Interim Management

We provide independent consultants and skilled interim managers to lead business transformation, carry out high level projects, and quickly fill critical leadership positions until a permanent hire is made.



Executive Search

We specialize in connecting elite executive talent with top global companies. Our ability to successfully attract in-demand candidates comes from being both industry experts and committed to understanding your organization's special circumstances.



Recruit-Train-Deploy

In partnership with General Assembly, our Recruit-Train-Deploy solution is designed to help businesses build stronger and more diverse tech talent pipelines while also creating new pathways into resilient, high-wage roles for aspiring tech workers.

HOW DO I APPLY?

CLICK HERE!

<https://www.linkedin.com/jobs/view/3711642218/>

OR SCAN!

